



StepAheadRealEstateTraining.com

Tools of the Trade for Realtors

- 1. Your Smartphone and Tablet**
- 2. USB Mobile Device Charger**
- 3. Floss, Toothbrush, Toothpaste, and Mouthwash**
- 4. Dog Treats**
- 5. Skincare and Sanitization Products**
- 6. Home Cleaning Materials**
- 7. Air Freshener**
- 8. Portable Vacuum Cleaner and Paper Towels**
- 9. A Change of Clothes**
- 10. GPS Navigation**
- 11. Your Favorite Snack**
- 12. Pair of Sneakers or Other Comfortable Shoes**
- 13. Listing Photo and Info Printouts**
- 14. Screenshots of Your Real Estate Website and Listings**
- 15. AAA Card or Similar Service Card**
- 16. Local Business Flyers and Brochures**
- 17. Business cards**
- 18. Buyer presentation**
- 19. CENTURY 21 email address**
- 20. Forms for every transaction**
- 21. Listing consultation**
- 22. Preferred vendor business cards**
- 23. Lock boxes**
- 24. Name tag**
- 25. Yard signs**
- 26. Lead sheets**
- 27. First aid kit**
- 28. Flashlight**
- 29. Insect repellent**
- 30. Permanent markers**
- 31. Shoe covers**
- 32. Tape measure**
- 33. Tape (duct and clear)**
- 34. Toilet paper**
- 35. Water/snacks**
- 36. Wipes**