



GSO 103 Goal Setting Activity

Activities:

3 Craigslist Ads
3 Backpage Ads
Social Media Outreach
Expired PPM
FSBO Outreach
Farming Outreach
Just Listed/ Just Sold
Community Outreach
Absentee Owner

Orphan Outreach
Client Follow Up
Sphere of Influence
Email Outreach
Listing Promotion
FRBO
VRBO
Practicing Scripts
Frequent Businesses

Community Events
Local Reviews
Blogging
Leave Behinds
Open Houses
Broker Outreach
Broker Open Houses
Neighborhood Outreach
Facebook Groups/Page